



Capabilities Statement

About SMCiS

Southern Maryland Cable, Inc. dba SMC Infrastructure Solutions (SMCiS) specializes in turnkey technology infrastructure inside and out so that your needs and expectations are surpassed. SMCiS provides telecommunications infrastructure services including project management, construction and maintenance to federal and local governments, telecommunications and broadband service providers, electric utilities general contractors, commercial enterprises and more.

SMCiS' comprehensive solutions include data, voice, video, and security cabling systems for both Structured Cabling Systems (SCS) and Outside Plant (OSP), with full life-cycle support services ranging from analysis, design, and engineering to testing, acceptance, facility management and maintenance.

SMCiS is proud to build long-term relationships with organizations providing solutions to customers and end-users. We bring 40 years of experience in working with Federal (DOD, Civilian, & Secure) and State Government Agencies, System Integrators, Network Carriers, Utilities and Commercial Contractors among others. Headquartered in the National Capital Region, SMCiS provides services CONUS and OCONUS.

SMCiS is a wholly owned subsidiary of Argan, Inc., a \$1.0 billion market-cap company trading under the symbol AGX on the NYSE. Our bonding capacity is over \$25 million and our EMR rating is 0.84.

Professional Team

Our highly skilled, professional team of over 70 technicians and electricians has a great track record for engineering and building ITS, fiber and broadband systems.

The wide range of inside plant and premises wiring services provided to SMCiS' customers include AutoCAD design, cable installation, equipment room and telecom closet design and build-out, data rack and cabinet installation, raceway design and installation, and cable identification, testing, labeling and documentation. These services are provided primarily to federal government facilities on a direct and subcontract basis. Such facilities typically require regular upgrades to their wiring systems in order to accommodate improvements in security, telecommunications, and network capabilities.

Services provided to SMCiS' outside premises customers include trenchless boring and other underground services, aerial cabling services, and the installation of buried cable and wire communication and electric lines. The sophisticated directional boring system is electronically guided and can place underground networks of various sizes with little or no restoration required. SMCiS uses its equipment and experienced personnel to perform trenching, plowing, and back-hoeing for underground communication and power networks, to install a variety of network structures, and to restore work sites. It utilizes aerial bucket trucks, digger derrick trucks and experienced personnel to complete a variety of aerial projects. These services are primarily provided to regional communications service providers, electric utilities, and other commercial customers.

Structured Cabling Systems

SMCiS provides turnkey Structured Cabling Systems service and cutting-edge products to support Data, Voice, Broadband, Video, Security and Low Voltage Applications. Our CAGE Code is 1RM24.

Our capabilities include:

- Category 5/5e, 6/6e & beyond Structured Cabling Solutions
- Multi-Mode Fiber
- Single-Mode Fiber
- Wireless LAN/WAN
- Repairs & Emergency Services
- Fiber & Copper Backbone, Risers, POP Extensions
- Fiber to the Workstation
- Equipment, Telecom Closet Design & Build-Out
- Design & Engineering
- DAS Design & Implementation
- AutoCAD Services
- Data Rack & Cabinet Installation
- Cable Identifications, Testing, Labeling & Documentation

Outside Plant Operations

SMCiS provides turnkey Outside Plant Design and Construction to support Power, Voice, Data, Video and Broadband. We have a wide range of specialized equipment to meet your project needs. Our CAGE Code is 1RM24.

Our capabilities include:

- Directional Drilling/Boring (Trenchless Technology)
- Conduit and Duct Systems
- Trenching, Plowing and Backhoe Excavation for Underground Communication & Power Networks
- Telephone Line Construction, Replacement and Repair
- Installation of High and Low Voltage
- Underground Electric Lines
- Transformer Installation and Maintenance
- Installation of Fiber, Copper and Coax Cables
- Installation of Private Area Lighting
- Cable Splicing, Terminations and Testing
- Cabling for Security, Alarms, Video and CCTV
- Removal and Replacement of Aerial and Underground Plant
- Project Safety Management
- Design and Engineering
- Permits and As-Built
- Complete Coordination & Project Management

Using aerial bucket trucks, digger derrick trucks and experienced personnel, SMCiS will manage a variety of aerial cabling projects, including:

- Strand, Messenger, and Cable installation
- Placement of Poles, Downguys and Anchors
- Installation of Fiber, Copper and Coax Cables

Traffic Control

SMCiS' Traffic Control services provide all-inclusive traffic control solutions. Our certified professionals offer 24/7 services that will enable our customers to keep their work site safe, while allowing traffic to still flow.

Our capabilities include:

- Flagging Operations
- Shoulder and Lane Closures
- Lane Shifts
- Mobile Operations
- Road Closures

Electrical

SMCiS' Electric services provide turnkey electrical contracting solutions. Prompt and professional service is the hallmark of our business. SMCiS Electric has the training, equipment, and experience to complete your job to your total satisfaction. SMCiS Electric is part of a multi-faceted organization with a broad range of skills and capabilities which we bring to each client.

Our capabilities include:

- New Construction
- Tenant Fit-Outs/Renovation Projects
- Site and Security Lighting
- Copper/Fiber Cabling
- Fire & Security Alarm Systems
- Design/Build Services
- Testing and Maintenance
- Energy Efficiency Improvements
- Green Energy Upgrades
- Outside Power and Telecom
- Utility Construction
- Licensed in MD, DC & VA

Security

SMCiS understands the importance of protecting and monitoring your facility, whether it is a public or private environment. We offer custom designed electronic security solutions for virtually any application. Our Tidewater Regional Security Team is fully licensed in the state of Virginia and utilizes state of the art system components that have been field tested and proven for mission critical reliability. Since 1995, they have worked with clients that include Homeland Security, Government Agencies, Correction Facilities, Shipyards, Fuel Terminals, Financial Institutions, School Systems, and Small Businesses. All technicians are DCJS registered, experienced installation and service professionals.

Our capabilities include:

- CCTV – Video Surveillance
 - IP Systems, Multiplexed Systems, Covert Systems, Harsh Environment
 - Digital Recording
 - Surveillance applications – low/no light, thermal imaging
 - Video Analytics
 - Mobile Solutions
 - Global remote viewing and management
- Access Control
 - Card/Key fob access
 - Biometrics
 - Visitor Management
 - Perimeter & gate control

- Site Survey's, Consultation, and System Design
- System Upgrades and Troubleshooting Services
- Intercom Systems
- Preventive Maintenance Programs
- Sound Masking
- Intrusion Detection Systems
 - Complete, compound-wide solutions

Clients

SMCiS' project and clientele history exemplifies a long track record of professionalism, technical expertise, and commitment to quality. We have successfully completed work at a wide array of high-profile commercial and government facilities.



Newport News Shipbuilding

